

Opticon Mobility Solutions

2220 Lind Avenue SW,
Suite 100
Renton, WA 98057
toll free: 800-636-0090
local: 425-651-2120
fax: 425-454-0865
Jay Lauer, US Sales Manager
jlauer@opticonusa.com
office: 720-221-3872
fax: 720-368-4273

The Oregon Clinic

Eli Spreadborough
Application Developer
espreadborough@orclinic.com
office: 503-963-2913
fax: 503-236-0786
www.orclinic.com

Quick Summary

- **Challenge**
Find a solution to accurately account for lost revenue incurred due to manually entering patient data.
- **Solution**
Introduced the Opticon H16 Smartphone with barcode scanner to eliminate the problem at hand.
- **Outcome**
Opticon's H16 helped Oregon Clinic capture lost revenue by automating the patient data entry process.

H16 Smartphone

- **Text intensive applications**
- **Expansive QWERTY keyboard**
- **Barcoding with 1D, 2D and Imaging**
- **Windows Mobile**
- **Rugged**



Oregon Clinic is one of the largest private specialty physician practices in Oregon. Their medical and surgical specialists diagnose and treat medical conditions that affect nearly all areas of the body, from head to toe. They are also one of the leading research and treatment clinics for radiation and surgical oncology.

CHALLENGE

Oregon Clinic estimated \$1-1.5 million in billings lost by manually capturing and entering patient data. They wanted to find a solution that would alleviate this setback.

SOLUTION

For a small but fast-rising company, selecting the right technology supplier is a key to success. The Oregon Clinic chose AT&T and Opticon, a leading provider of Windows Mobile Smartphones with scanning capabilities, to provide them with a solution. They chose the H16 to improve the patient data entry process. The device offered them barcode scanning abilities, as well as a slide out QWERTY keyboard for text intensive applications.

"The H16 has superior scanning capabilities."

- Eli Spreadborough of Oregon Clinic.

OUTCOME

Opticon partners with AT&T to bring high performance scanning capabilities to the Oregon Clinic. The H16 helped Oregon Clinic speed up the data entry process of patient information.