



For Internal and Partner Release

Inquiries:

Jay Lauer
National Sales Manager, Opticon Mobility Group
Opticon Mobility Solutions
2220 Lind Avenue SW, Suite 100
Renton, WA 98057
Office: (425) 651-2120
Fax: (425) 454-0865
Email: jlauer@opticonusa.com

Opticon Mobility Group Announces the H21 Windows Mobile Smartphone

Renton, WA – January 27, 2010 – The Opticon Mobility Group announced today that they will begin offering *The H21 Windows Mobile Smartphone* to channel partners in the US, Canada and Mexico through the Opticon Mobility Winter Catalog.

Don Davis, the Group Director said, “This new device fills a gap in the market for a ruggedized device with a street price under \$900. You really have to hold the H21 in your hand to appreciate the elegance of it and the functionality we give you at this price point. In coordination with the release, we are going to drop the price of our best selling Smartphone, the H19. Many of our partners, particularly ISVs are nicely integrated with the H19 so they are going to benefit from a lower purchase price while continuing to use that product if they don’t see a need to switch to the H21 right away.”

The new device can be viewed at www.opticonmobility.com and the Opticon Mobility Winter Catalog can be downloaded from the front page of the site.

About the H21

The Opticon H21 is a ruggedized Windows Mobile 6.5 Smartphone with 3.5G network speed along with Assisted GPS, 1D and 2D barcode scanning, a 3.5 mega pixel camera and a full QWERTY keypad. It comes pre-loaded with AirWatch hosted device management and carries a two year manufacturer’s warranty. Service plans for no-fault Hotswap and Opticon Total Care (guaranteed turn-around time on repair) can be purchased beyond the standard warranty.

About Opticon Inc.

Founded in 1976, Opticon is a worldwide leader in barcode scanning and Windows Smartphone technology providing mobile solutions that enhance customer’s growth, efficiency and profitability. Since its origin, Opticon has been an innovator and pioneer in the business of mobile data collection. Opticon Inc., serves the United States, Canada and Mexico with two business units; Opticon Mobility, specializing in Smartphones, Windows Terminals and PDA companions, and Opticon USA, specializing in data collection including Electronic Shelf Label systems, OEM modules, wireless and cabled scanners.

To learn more about Opticon visit www.opticonmobility.com.